

Using Indicators for Program Planning and Evaluation



EVALUATION GUIDE

Acknowledgments

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INTRODUCTION

Purpose

This guide is one in a series of Program Evaluation Guides developed by the Centers for Disease Control and Prevention (CDC), Division for Heart Disease and Stroke Prevention (DHDSP), to assist in the evaluation of heart disease and stroke prevention activities within states. It is intended for use by National Heart Disease and Stroke Prevention (NHDSP) program grantees, state health departments, advocates, evaluators, and researchers in program and evaluation planning using the DHDSP Outcome Indicators for Policy and Systems Change. This evaluation technical assistance tool is best used in conjunction with other Program Evaluation Guides in the series:

- ▶ *Writing SMART Objectives*¹
- ▶ *Developing and Using a Logic Model*²
- ▶ *Developing an Evaluation Plan*³

Background

Over the past decade, various evaluation groups within CDC have developed and disseminated health indicator systems intended to influence program planning, measure performance relative to resource investment, and assess progress toward program objectives and goals for state and national chronic disease prevention and control initiatives.⁴⁻⁷ Although development and implementation efforts may vary, CDC focuses on the central role indicators play in program planning and evaluation. These efforts also share a general understanding of the definition of outcome indicator as a:

Specific, observable, and measurable characteristics or change that will represent achievement of the outcome.⁸

In 2005, DHDSP began its process to identify, develop, and disseminate evidence-based outcome indicators for policy and systems changes that NHDSP-funded state programs and the Division could use for planning and evaluating prevention and control initiatives in the DHDSP priority areas at that time:

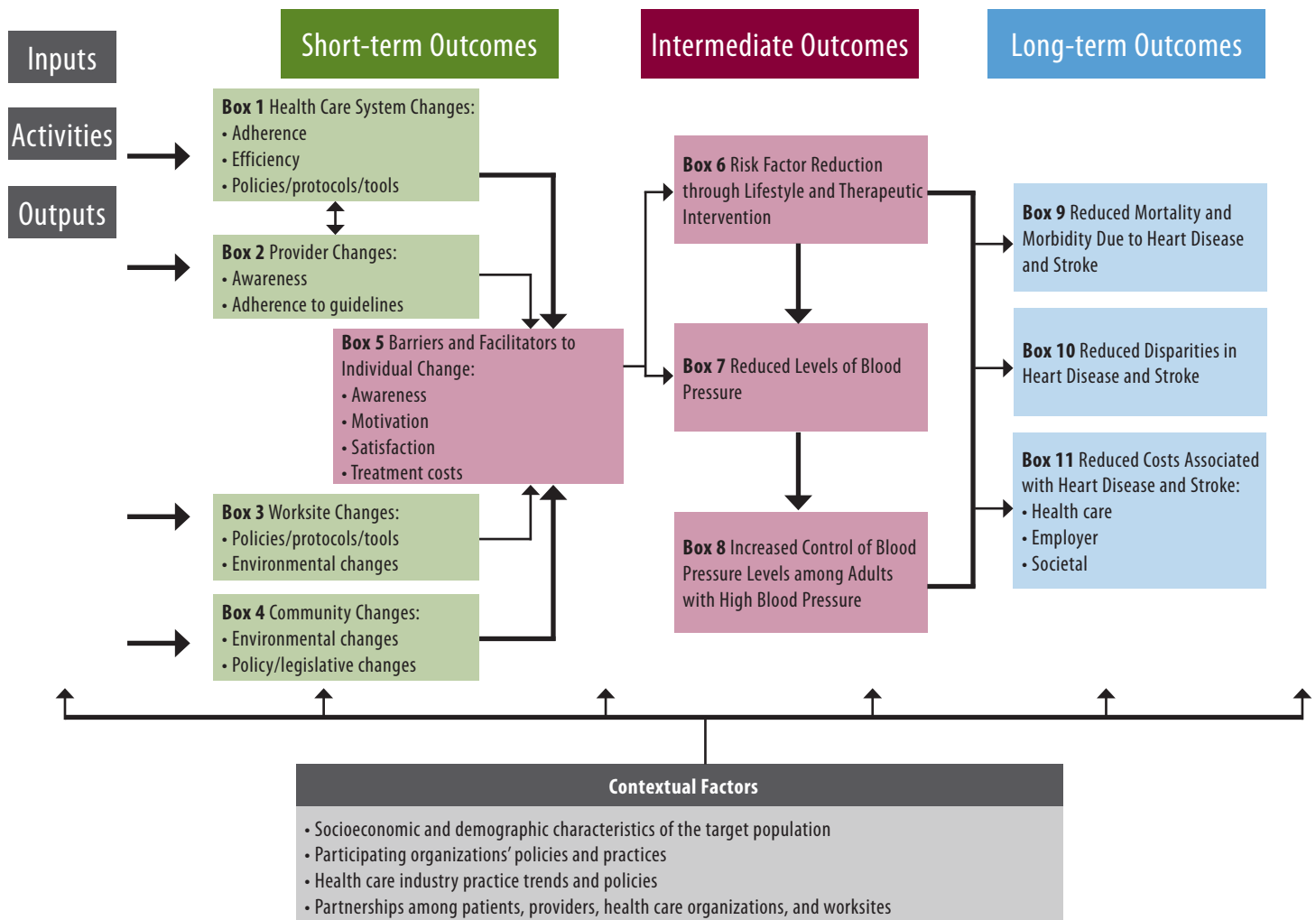
- ▶ Increase control of high blood pressure.
- ▶ Increase control of high cholesterol.
- ▶ Improve emergency response, which includes awareness of signs and symptoms of heart attack and stroke and the need to call 9-1-1.
- ▶ Improve quality of care.

Development of DHDSP outcome indicator materials followed a process based on the methods used by the CDC Office on Smoking and Health (OSH) to develop its *Key Outcome Indicators for Evaluating Comprehensive Tobacco Control Programs* guide.⁵



Candidate indicators in each DHDSP priority area were identified through extensive literature reviews within each area and setting (i.e., health care, worksite, community). Indicators were nested within components (boxes) of logic models constructed for each DHDSP priority area, such as the Controlling High Blood Pressure Logic Model displayed in Figure 1.

Figure 1: HDSP Controlling High Blood Pressure Logic Model



Logic model boxes were arranged in a manner that demonstrates a clear, conceptual link between short-, intermediate, and long-term outcomes. In other words, if a change occurred in one box under short-term outcomes, then one would expect an impact or change in consequent linked boxes under the intermediate and long-term outcomes. This concept reflects the DHDSP theory of change as described in the *Public Health Action Plan to Prevent Heart Disease and Stroke*,⁹ *Developing an Evaluation Plan*,³ and other NHDSP program guidance materials.^{10,11} A panel of experts representing academic research, NHDSP-funded state programs, and DHDSP was recruited to review potential indicators for each cardiovascular health priority area. Information on the development and criteria

used for selecting the DHDSP Outcome Indicators for Policy and Systems Change can be found in the indicator summary books.^{12–14}

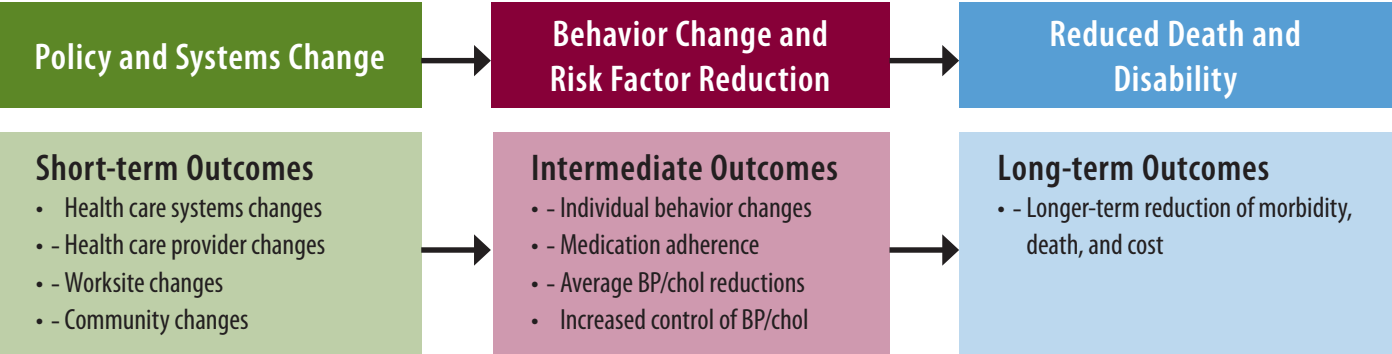
Although this guide will focus primarily on the use of heart disease and stroke prevention (HDSP) outcome indicators in evaluation of policy, systems, and environmental approaches to heart disease and stroke prevention, we will also note how indicators may be used in planning such interventions. While there are many excellent evaluation planning guides, including the CDC *Framework for Program Evaluation in Public Health*,¹⁵ we have chosen to organize this guide in the context of HDSP logic model “pathways” and associated outcome indicators. To begin, we will describe the benefits of identifying a desired achievable outcome.

USING INDICATORS FOR PROGRAM PLANNING AND EVALUATION

Using Indicators for Program Planning

Indicators can be used in program planning by first selecting an achievable outcome and then determining the logic model pathway for the selected outcome. Although it is understood that NHDSP-funded state programs are designed to reduce morbidity and mortality from heart disease and stroke, the policy, systems, and environmental change strategies implemented under DHDSP funding address primarily short-term outcomes within HDSP logical models. The social-ecological theory of change^{16–18} explicit in HDSP logic models suggests that HDSP policy and systems change approaches that successfully impact short-term outcomes will—with sufficient time and sustained effort—also impact intermediate outcomes related to behavioral and physiological risk factors among individuals affected by the environmental changes (Figure 2). Interventions designed to have an impact on individual-level health behavior and risk factors directly, bypassing policy and systems changes, may be expensive, inefficient, and unsustainable at the population level. **Program-planning policy and systems change strategies should correspond to short-term outcome indicators.**

Figure 2: Outcome Relationships for Controlling High Blood Pressure and Controlling High Cholesterol



Outcome Indicators along the Logic Pathway

Measuring short-term outcomes along a logic model pathway permits programs to identify gaps in program implementation, before completing a comprehensive evaluation that focuses on long-term outcomes. Identification of these gaps allows programs to modify interventions early on, thereby improving the chance of having an impact on the ultimate outcome while also saving time, resources, and opportunity costs. Once the logic model pathway has been developed, programs may then select one or more indicators from each logic model box along the pathway.

A pathway through a logic model implies a series of “if-then” statements. For example, if a project works with health care systems to implement policies supporting electronic health records appropriate for treating patients with high blood pressure (e.g., with clinical decision supports and registry capability), then over time, systemic changes should affect various aspects of provider behavior. Given sustained changes in provider behavior, eventually there will be an impact on individual-level patient attitudes, behaviors, risk factors, average blood pressure, and, ultimately, blood pressure control. Table 1 shows example indicators that could be chosen for monitoring and evaluation along this pathway. This example illustrates how, over time, aggregate changes in upstream outcomes along the hypothetical pathway will lead to measurable changes in the ultimate outcomes.

Table 1. Example Pathway of Indicators for an Electronic Health Record Initiative

Pathway	Indicators
Box 1: Health Care Systems Changes	1.1.3 Proportion of health care systems with electronic health records appropriate for treating patients with high blood pressure 1.1.4 Proportion of health care systems with computer-based clinical decision support systems appropriate for treating adults with high blood pressure
Box 2: Health Care Provider Changes	1.2.5 Proportion of providers who follow current evidence-based guidelines algorithms for pharmacological therapies to treat high blood pressure
Box 5: Individual Changes	1.5.6 Proportion of adults who have visited a health care provider according to current evidence-based guidelines for treatment of high blood pressure
Box 6: Risk Factor Reduction	1.6.9 Proportion of adults with high blood pressure in adherence to blood pressure-lowering medication regimens
Box 7: Reduced Levels of Blood Pressure	1.7.1 Average blood pressure levels among adults with known high blood pressure
Box 8: Increased Blood Pressure Control	1.8.1 Proportion of adults with known high blood pressure who have achieved blood pressure control as defined by current evidence-based guidelines

Indicators and SMART Objectives

Indicators can also serve as the basis for development of HDSP program work plan objectives. Program objective development is covered in more detail in two DHDSP Program Evaluation Guides: *Developing an Evaluation Plan*³ and *Writing SMART Objectives*.¹ These guides will help in constructing clear, concise program objectives in collaboration with stakeholders and partners using the “SMART” approach.

When developing a SMART objective using selected indicators, programs may “shape” the indicator to the local context, but should avoid changing the intent of the indicator. Adding specificity to the objective defines various aspects of the indicator, such as who is being affected by the intervention, by when, and where; however, the “how” or “what” of the intervention should match the intent of the indicator.

Selected Outcome Indicator

Indicator 1.1.1—Proportion of health care systems with policies or systems to encourage a multidisciplinary team approach to enhance blood pressure control.

SMART Objective

By June 2012, increase from 25% to 50% the percentage of outpatient clinics in the Gesundheit Hospital System serving Blackwell, Brown, and Zapata counties that have written policies to encourage and support a multi-disciplinary team approach to enhance high blood pressure control among patients with high blood pressure.

After establishing program objectives using the indicators, programs are ready to evaluate their intervention activities.

Using Indicators for Evaluation

As noted earlier, the CDC *Framework for Program Evaluation in Public Health* is an excellent evaluation planning guide that has been used by a wide range of state and local public health promotion and disease prevention programs. In addition, DHDSP has provided evaluation guidance to HDSP-funded state programs; it may be found at www.cdc.gov/dhdsp/programs/nhdsp_program/evaluation_guides.

This section is not intended to duplicate what has already been published, but rather to provide an overview of some fundamental considerations for HDSP programs and partners as they incorporate DHDSP outcome indicators into evaluation planning and implementation. We will focus especially on the evaluation issues that need to be addressed by evaluators and relevant stakeholders, as illustrated in an adaptation from the CDC *Framework for Program Evaluation in Public Health*.

Work with Evaluation Stakeholders

Evaluation stakeholders are individuals or groups who will be affected by or benefit from the evaluation. They can assist by helping to determine the focus of the evaluation,

develop key evaluation questions, identify potential data sources, and use evaluation results. Evaluation stakeholders may aid in the process of selecting appropriate indicators and indicators for use in the evaluation.

Example HDSP Evaluation Stakeholders

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|--|--------------------------------|
| ▶ Epidemiologists | ▶ Clinical Staff |
| ▶ HDSP Program Managers | ▶ Worksite Coordinators |
| ▶ State Chronic Disease Directors | ▶ Advocates |
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Keep the End in Mind

During the planning stage, the scope of an evaluation can easily expand as ideas are generated and new input is obtained from stakeholders. By staying focused on how evaluation results will be used by the program and its stakeholders, evaluators will be better able to distinguish between information that “must be known” and that which would be “nice to know.” Being aware of the intended use of the evaluation findings will help to ensure that essential information is obtained without extraneous, costly distractions and overly burdensome evaluation methods. Even during the planning stage, it is not too early to consider a dissemination plan for the evaluation results.

Generate Key Evaluation Questions

A critical step in planning is identification of key questions that will be answered by the evaluation. The intended use of evaluation results often dictates the type of key evaluation questions selected. Incorporating multiple perspectives when developing key evaluation questions will help to generate buy-in for the evaluation. If, for example, stakeholders are primarily interested in health impacts, it will be important to identify key evaluation questions focused on longer-term program outcomes. If, on the other hand, stakeholders are especially interested in the fidelity of the program implementation, evaluation questions should address program processes. Helping to create evaluation questions that can be readily understood by all audiences is an excellent role for program stakeholders involved in evaluation planning.

Sample Evaluation Questions

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|---|---|
| ▶ What seems to be working? | ▶ Are we making a difference? |
| ▶ What needs to be changed? | ▶ What’s the evidence that things are working? |
| ▶ How do we know that we’ve been successful? | ▶ How should we do it differently next time? |
| ▶ What have we accomplished? | |
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Incorporate Indicators into the Evaluation Plan

As noted earlier, DHDSP outcome indicators may be used to shape program plans and to generate SMART program objectives. Indicators also aid in the selection of evaluation



methods and measures and can inform data analysis and reporting efforts. The DHDSP Program Evaluation Guide *Developing an Evaluation Plan* includes a template that may be used to organize the evaluation questions, indicators, data-collection methods, measures, timing, and data analysis plan for each program SMART objective. Table 2 is a partially completed evaluation template relevant to the example objective we have been using.

Table 2. Sample Evaluation Plan Using DHDSP Outcome Indicators

Objective: By June 2012, increase from 25% to 50% the percentage of health care systems in Blackwell, Brown, and Zapata counties with policies to encourage a multi-disciplinary team approach to enhance high blood pressure control.					
Evaluation Questions	Indicator(s)	Data collection			Data Analysis
		Source	Method	Timing	
What do you want to know?	Which measure(s) will answer the question?	How will you collect the data?	What data collection technique(s) will you use?	When and how often will you collect the data?	What type of analysis will you perform?
To what extent have clinics involved in our initiative implemented electronic health records appropriate for treating patients with HBP?	1.1.3 ^a	Survey	Self-report from a clinic administrator or HDSP staff site visits	Baseline and annually	Quantitative analysis using statistical software; basic frequencies and means Qualitative analysis using qualitative data analysis software; themes, depth to support quantitative analysis
	1.1.4 ^b	Survey	Self-report from a clinic administrator or HDSP staff site visits; screen shot verification	Baseline and annually	Quantitative analysis using statistical software; basic frequencies and means Qualitative analysis using document review
Has the initiative changed provider behavior?	1.2.5 ^c	EHR data extraction; physician survey	Changes in e-prescription patterns (e.g., dosage increases, medication changes or additions); self-reported physician attitudes and behaviors	Baseline and annually	Quantitative analysis using statistical software; basic frequencies and means

^a 1.1.3 Proportion of health care systems with electronic health records appropriate for treating patients with high blood pressure.

^b 1.1.4 Proportion of health care systems with computer-based clinical decision support systems appropriate for treating adults with high blood pressure.

^c 1.2.5 Proportion of providers who follow current evidence-based guidelines algorithms for pharmacological therapies to treat high blood pressure.

Although indicator-driven evaluation planning is being promoted in this Evaluation Guide, **collecting information only on DHDSP outcome indicators is not sufficient for a complete evaluation of an NHDSP-funded state program.** A full program evaluation would likely also include a process component designed to gather and compile lessons learned, program implementation challenges, and unexpected findings, among other features.¹⁹

Create Systems and Processes

As systems are put in place to support the intervention, consider what processes may be included to assist with the evaluation.

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- ▶ Are there any forms that need to be completed for the evaluation?
 - ▶ Will interagency agreements be needed to access necessary evaluation data?
 - ▶ Will contact information and informed consent be needed from participants to allow for follow-up data collection?
 - ▶ Is it possible to incorporate the collection of indicator data within the administrative aspects of a program or intervention?
 - ▶ Can implementation site reporting requirements include data elements that may be useful for the evaluation?
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Answering these and related questions can help forge synergies among systems supporting program implementation and evaluation.

Revisit the Evaluation Plan: Stop. Consider. Decide.

Evaluation plans are expected to be dynamic documents, not to be ignored or forgotten once implementation begins. As program and evaluation efforts unfold, state HDSP staff and stakeholders might need to revisit the evaluation plan to add, delete, or modify components or make other necessary changes. Once data are collected, analyzed, and interpreted, fresh perspectives may trigger a cascade of new evaluation questions. When this occurs, consider whether the new information needs to be added to the current evaluation or if further exploration can be included in a future program evaluation; keep the focus on what needs to be known now instead of what would be nice to know later.

Reflect on Experiences and Share Findings

Often, evaluation results are compiled into a report and submitted to the funding agency without sufficient attention being paid to understanding the meaning of the findings and their implications for future work. If the results obtained fall short of expectations (e.g., no statistically significant changes were seen in the pre-post assessment of Indicator 1.5.6, “Proportion of adults who have visited a health care provider according to current evidence-based guidelines for treatment of high blood pressure”), possible explanations include:



- a. The precursor indicator(s) did not change sufficiently, suggesting that the policy, system or environmental change intervention was not powerful enough, or raising the possibility of program implementation failure;
- b. The evaluation design was poorly constructed or improperly followed;
- c. Measurement methods and variables were biased or insufficiently precise to detect any actual changes in outcomes; or
- d. The program logic model (theory of change) was incorrect.

A carefully conducted process evaluation is an excellent way to shed light on outcome evaluation results and explore various interpretations of the findings.

Evaluation takes time and resources. If evaluation results are not used, then the efforts that went into their planning and implementation may be wasted. To maximize utility of the results, we suggest that a dissemination plan be developed in collaboration with key stakeholders as the evaluation plan is being developed. Programs are encouraged to submit the results of their evaluations to CDC in their interim and annual progress reports.

Keep in mind that some information is better than no information. Don't let the perfect be the enemy of the good.²⁰

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To maximize utility of the results, develop a dissemination plan at the same time as the evaluation plan — and in collaboration with key stakeholders.

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